

# SEPE ID

**T**he Federation of Hellenic Information Technology and Communications Enterprises (SEPE) is a non-profit organisation, established in March 1995. The members of SEPE are Software Developers, Hardware Manufacturers, Hardware and Software Distributors, Telecommunication Companies, System Integrators, Local Subsidiaries of IT and Communication multinational companies and/ or Consultants.

Over 450 companies are currently members of SEPE and collectively hold more than 95% of the country's turnover in the Information Technology and Telecommunication Industry.

The main objectives of SEPE are to promote Information Technology and Telecommunications in Greece and to enlarge the IT and Telecommunication Industry's market. SEPE also represents the interests of the Greek IT Enterprises vis-à-vis the Greek Government, the European Commission, the World IT and Services Alliance (WITSA), the European Information, Communication and Consumer Electronics Technology Industry Association (EICTA), the International Telecommunication Union (ITU) and other bodies of influence.



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## SEPE's IMPERATIVES

SEPE is an advisor to many national and international bodies, including Government, the Academic and

Research Communities, Business Bodies and Fora. Utilising this role, SEPE is currently lobbying for:

- ▶▶ The rise of the public awareness on the importance of ICT and the transition of our society to an information society for all
- ▶▶ The modernisation of Public Administration with the use of Information Technology
- ▶▶ The development of a high - speed telecommunication network to address and assist the current Communication Infrastructure
- ▶▶ The design and implementation of programs aimed at

addressing the needs of Small and Medium Enterprises (SMEs) and improving their competitiveness in the market

▶▶ The engagement of Information Technology into all levels of the Educational System and the evolution of computing literacy and technology expertise

▶▶ The cooperation between the ICT market and the educational system in order to coordinate the design of the study curricula according to the market needs.

Furthermore, SEPE considers joint ventures of Greek companies with international ones to be a key contributor in promoting its members' interests and enlarging the industry's market. To this end, SEPE is encouraging and supporting collaboration of Greek enterprises with others in the Balkans and Mediterranean region (e.g. Bulgaria, Cyprus, FYROM, Romania and Turkey) via fairs, business projects and export promotion programs.

## COMMITTEES

SEPE has nine committees, which compose the Federations positions

and operate as consulting instruments to the Board of Directors. These Committees are the following:

#### **Information Society**

Processes matters concerning the Operational Program for the Information Society within the framework of the 3rd Community Support Framework, as well the important Information Technology projects.

#### **Telecommunications**

Is responsible for matters of the Telecommunications market (statutory frame, market development, deregulation etc).

#### **Human Resources**

Is responsible for proposing guidelines for professions in the ICT sector, including training, education and employment practices.

#### **eBusiness**

Is responsible for matters concerning the development of Electronic Commerce, especially in the Business-to-Business (B2B) and Business-to-Consumer (B2C) sectors.

#### **Digital Content**

Is responsible for proposing guidelines for digital content and focuses on matters such as multimedia development, digital communication, etc.



**SEPE**  
is the official  
host of  
the World Congress  
on information  
Technology  
(WCIT),  
which will be  
held in Athens,  
May 19-21,  
2004

#### **Research and Development**

Processes issues on research and technological development in an International and national level, while at the same time supervising the programs – projects in which SEPE participates.

#### **Security**

Is responsible for proposing guidelines for IT systems security and infrastructure security

issues, aiming at building maximum level of securities into deployed IT systems.

#### **International Relations**

Handles the Federations international relations issues –bipartite, local, participation in various initiatives and forums. Furthermore, it operates auxiliary to the exporting activities of the IT sector.

#### **SEPE 's Development**

Is responsible for the Federations economical, geographical (within Greece) development, as well as the expansion of its relations with other non-governmental institutions. 

