

# Exciting opportunities to come in the near future



**T**he Greek ICT market has experienced many years of double-digit growth, a slowdown in the last 18 months and once again now is back on course for growth in the years to come. The economic background of the country contributes to that: the 3rd Community Support Framework funding and the Information Society Programme, the Athens Olympic Games, the deregulation of the Telecoms sector, the established cooperation engagements with the Balkans and South – Eastern Europe, all play an important role in re-igniting sustained growth in the ICT sector.

Today, the Federation of Hellenic Information Technology & Communications Enterprises (SEPE) has a membership of over 450 ICT companies of all sizes, specialisations and expertise. Many of these companies have an international presence either by themselves or through successful partnerships with ICT companies abroad. And this is one of SEPE's main objectives: to encourage such partnerships, to create the suitable environment for Greek companies to establish international cooperation and to promote such successful engagements as best practices that will encourage other companies to follow suit.

In this annual international edition of SEPE News you will get an all-round presentation of the Greek ICT sector in the words of leading figures of the country. You will read viewpoints for the current situation and the exciting opportunities to come in the near future. You will understand what the main areas of ICT investment will be in the future and how Greece is preparing itself for the successful transition to an Information Society for all.

ICT is one of the more vibrant sectors of the Greek economy contributing significantly to the country's GDP and employing over 50,000 people. The Greek ICT companies are eager to extend their reach outside the country and engage in successful partnerships and technology know-how transfer from and to Greece. And SEPE is committed in assisting them in finding the right partners and create the right business opportunities that will further boost the anticipated growth.

*Yiannis Sirros*  
General Manager, SEPE

A handwritten signature in black ink, appearing to read 'Yiannis Sirros', written over a horizontal line.